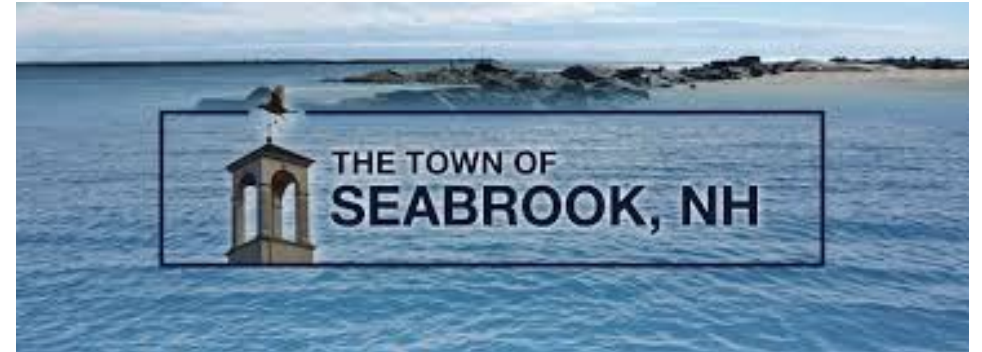


Town of Seabrook Community Power with Standard Power

May 20, 2024



Standard Power Inc.

- Administrator of the largest group net-metering program in NH
 - Hydro, Solar
- Solar/Hydro/REC integration for multiple communities
 - In 2013, Standard Power purchased RECs to offset 100% of the electricity sold to our customers
- Active participant at the Public Utilities Commission, DOE and NH State House



Standard Power was founded in 2010



Standard Power Inc.

- Teamed up with **Good Energy LLP** in 2020
 - Providence and six communities in RI launching in May, representing 20% of state load
 - 45 programs in Massachusetts, representing 400 million kWh/year
- City of Keene and 28 NH Towns
- First 4 programs in NH launched in March 2023
- Several programs on track to launch in 2024

Approved

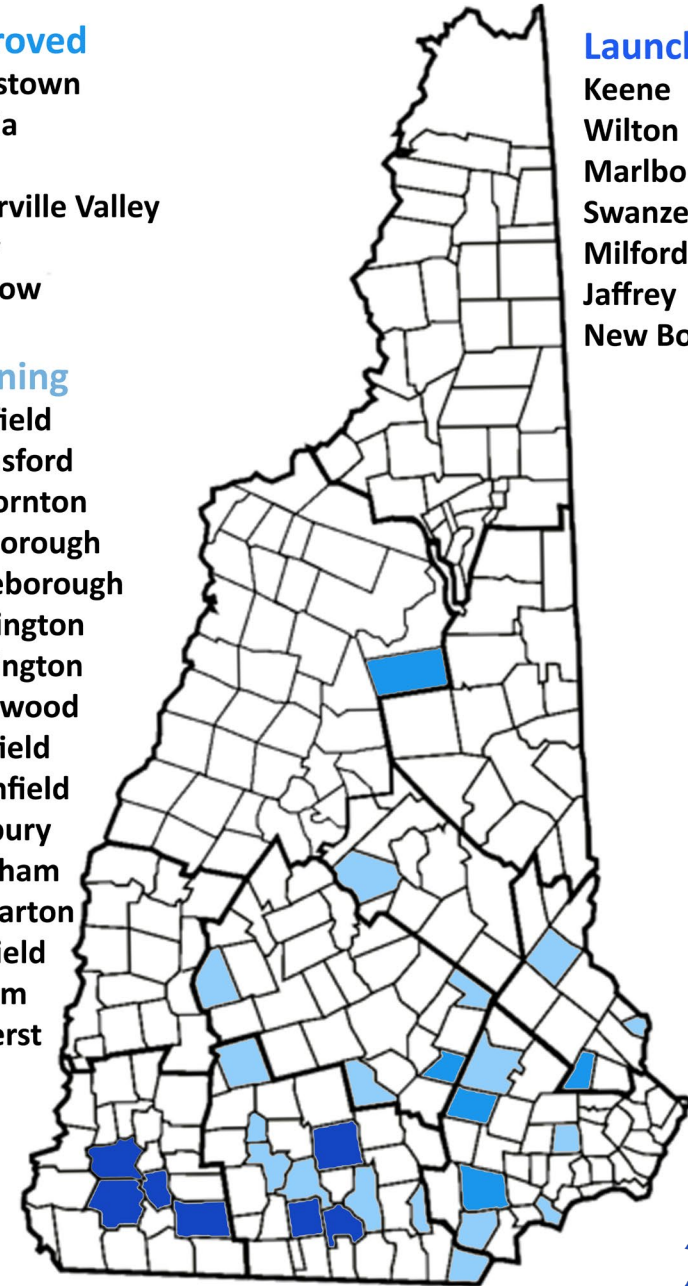
Allenstown
Candia
Lee
Waterville Valley
Derry
Plaistow

Planning

Deerfield
Rollinsford
Sanbornton
Hillsborough
Lyndeborough
Bennington
Farmington
Brentwood
Litchfield
Greenfield
Newbury
Windham
Dunbarton
Pittsfield
Pelham
Amherst

Launched!

Keene
Wilton
Marlborough
Swansey
Milford
Jaffrey
New Boston



Community Power

RSA 53 E:1

Purpose

Provide access to competitive markets for supplies of electricity and related energy services

Provide small customers similar opportunities to those available to larger customers, in obtaining lower electric costs, reliable service, and secure energy supplies

Encourage voluntary, cost effective and innovative solutions to local needs with careful consideration of local conditions and opportunities

What is Community Power?



**Municipality procures electricity supply for residents and small businesses.
Goals are stable, competitive rates and more renewable energy.
Delivery, emergency services, and billing all stay with the utility.**

Utility Bill



Customer Account Number: 1234567890
 Bill Date: 05/15/23
 Next Meter Read Date: 06/14/23

YOUR NAME
 1234567890
 05/15/23
 06/14/23

Page 3 of 4
 BILL DETAIL

ELECTRIC SERVICE			ELECTRIC SERVICE		
PERIOD 04/08/23 - 05/07/23			PERIOD 04/08/23 - 04/30/23		
Delivery Charges		7.00	Supplier Charges		47.52
Customer Charge		(0.03)	ABC ENERGY COMPANY	291.00 kWh x \$0.16330	47.52
Distribution Charge	384.00 kWh x \$0.10732	41.21	Total Current SS Charges		\$47.52
Distributed Solar Charge	384.00 kWh x (\$0.00000)	(0.03)			
Energy Efficiency Charge	384.00 kWh x \$0.00250	0.96			
Renewable Resource Charge	384.00 kWh x \$0.00050	0.20			
Transition Charge	384.00 kWh x (\$0.00201)	(0.77)			
Transmission Charge	384.00 kWh x \$0.02583	9.93			
Discount Rate Adj 34.5%		(11.95)			
Total Current EL Charges		\$46.55			

	Meter Number	Meter Reading Previous	Meter Reading Present	Meter Constant	Metered Usage	Number of Days	Metered Demand	Rate Code
Residential	123456	81839	82223		384.00 kWh	29		R2

ELECTRIC SUPPLIER SERVICE PERIOD 04/08/23 - 04/30/23

Supplier Charges

ABC ENERGY COMPANY 291.00 kWh x \$0.16330 47.52

Total Current SS Charges \$47.52

ELECTRIC SUPPLIER SERVICE PERIOD 04/08/23 - 05/07/23

Supplier Charges

Discount Rate Adj 34.5% (21.63)

Total Current SS Charges (\$21.63)

ELECTRIC SUPPLIER SERVICE PERIOD 05/01/23 - 05/07/23

Supplier Charges

ABC ENERGY COMPANY 93.00 kWh x \$0.16330 15.19

Total Current SS Charges \$15.19

Meter Constant	Metered Usage	Number of Days	Metered Demand	Rate Code
	384.00 kWh	29		R2

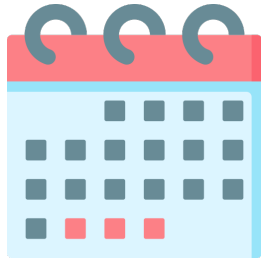
Previous Year
 Current Year



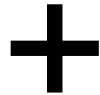
*Seabrook Community Power is used as supplier name for Standard Power programs.

Secure Competitive Pricing

Market Timing



Utilities have little flexibility on when to purchase power or how long to lock in. Community Power has complete flexibility.



Buying Power



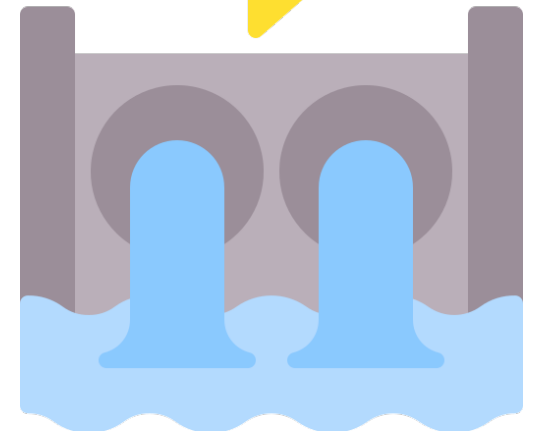
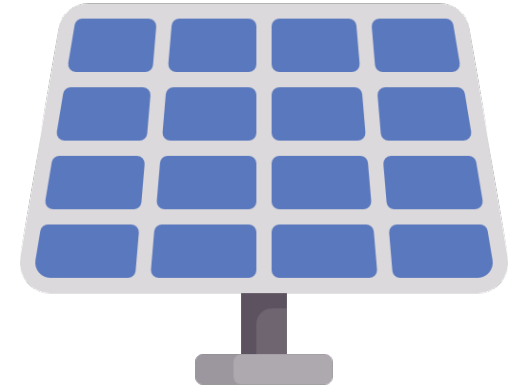
By pooling demand across the entire municipality, we generate significant buying power. We can even team up with other municipalities.

Local Renewable Energy



Program choices and markets:

- Green Default
- Optional products
- Optional program fund
- Renewable Energy Certificates (RECs)
- Local resources



More Benefits

Local control



Consumer protections



Energy planning



Innovative local programs

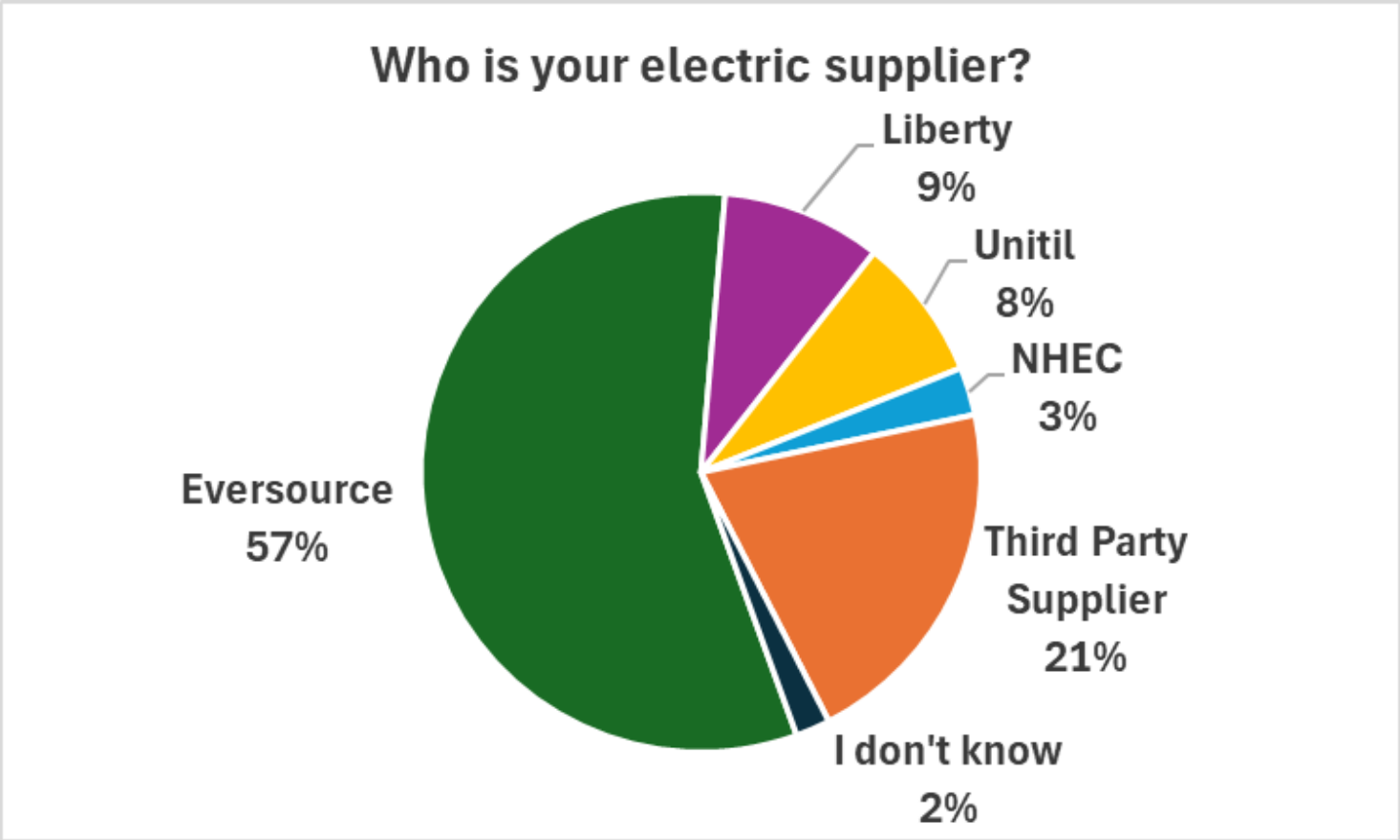


Education and awareness

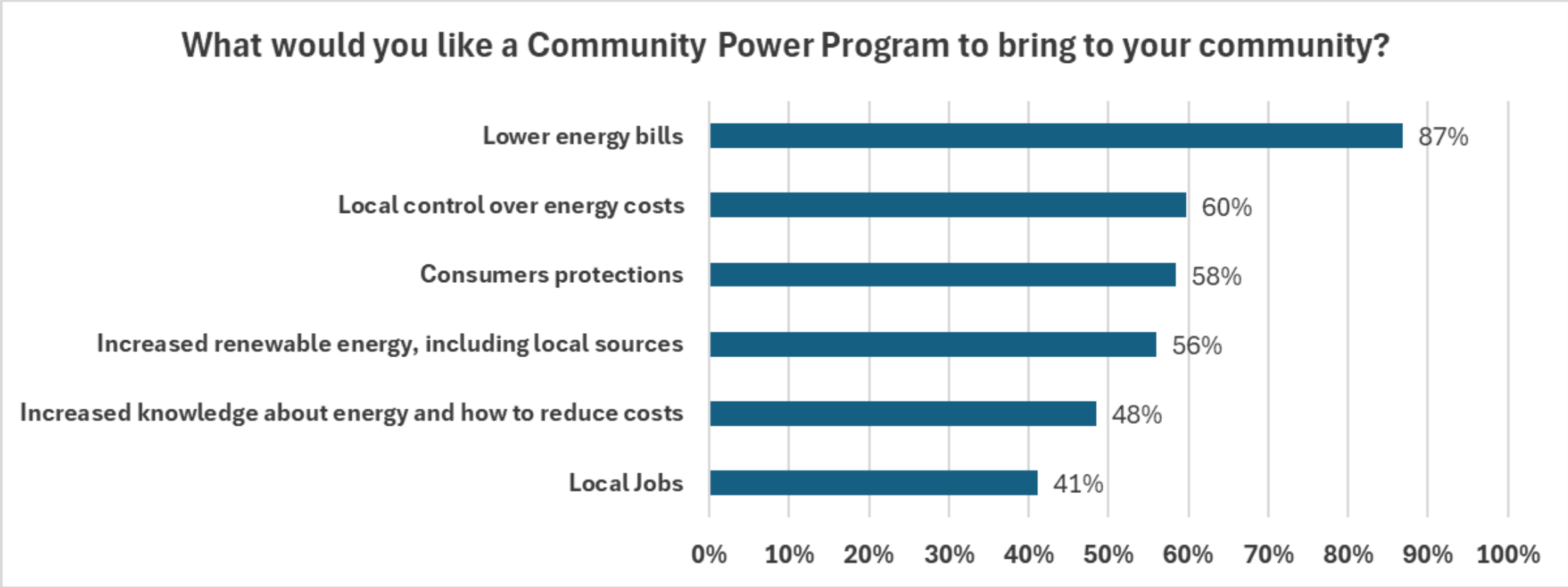


25 Towns Surveyed, 2,604 responses

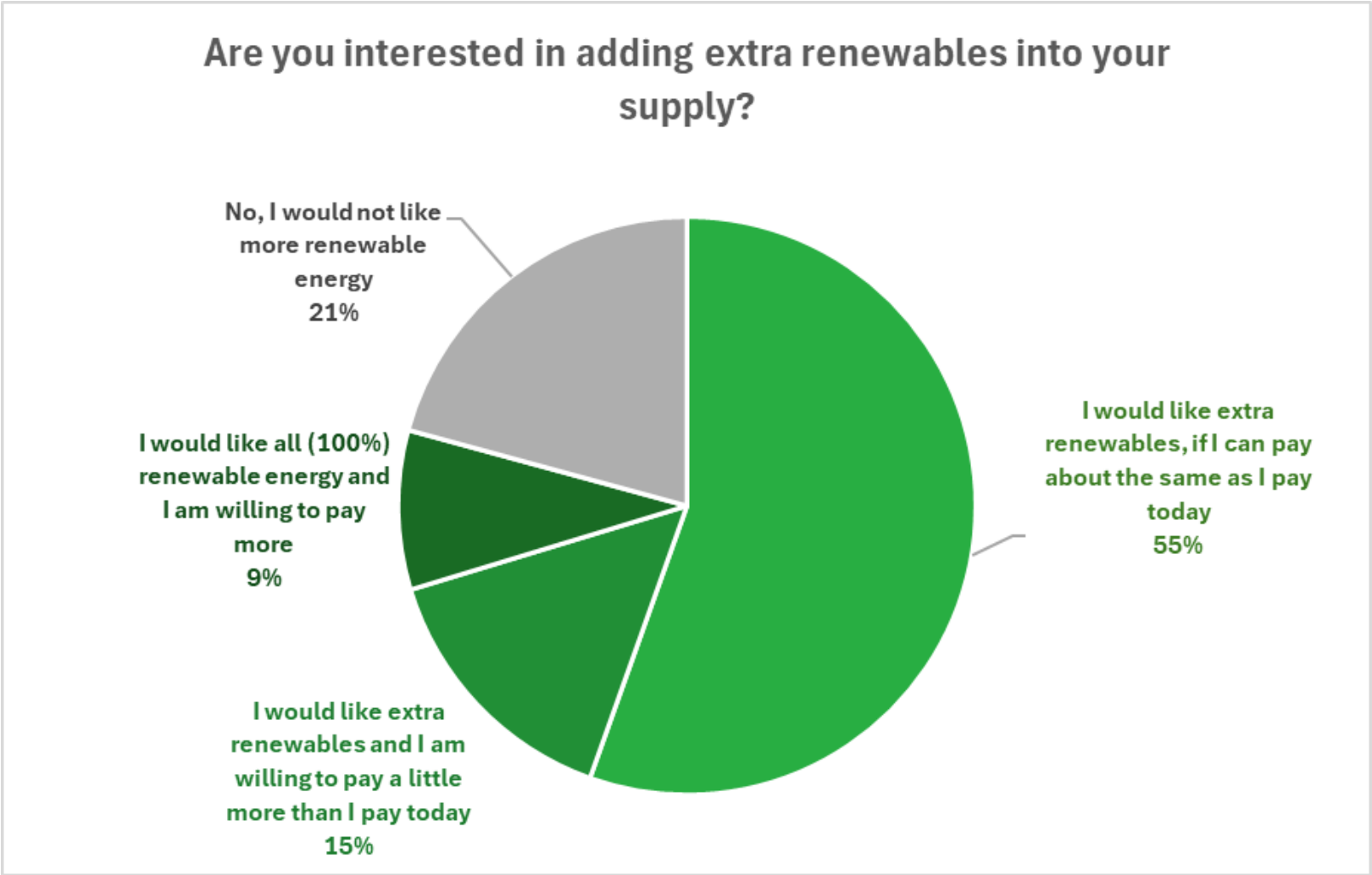
Summary Results and Demographics



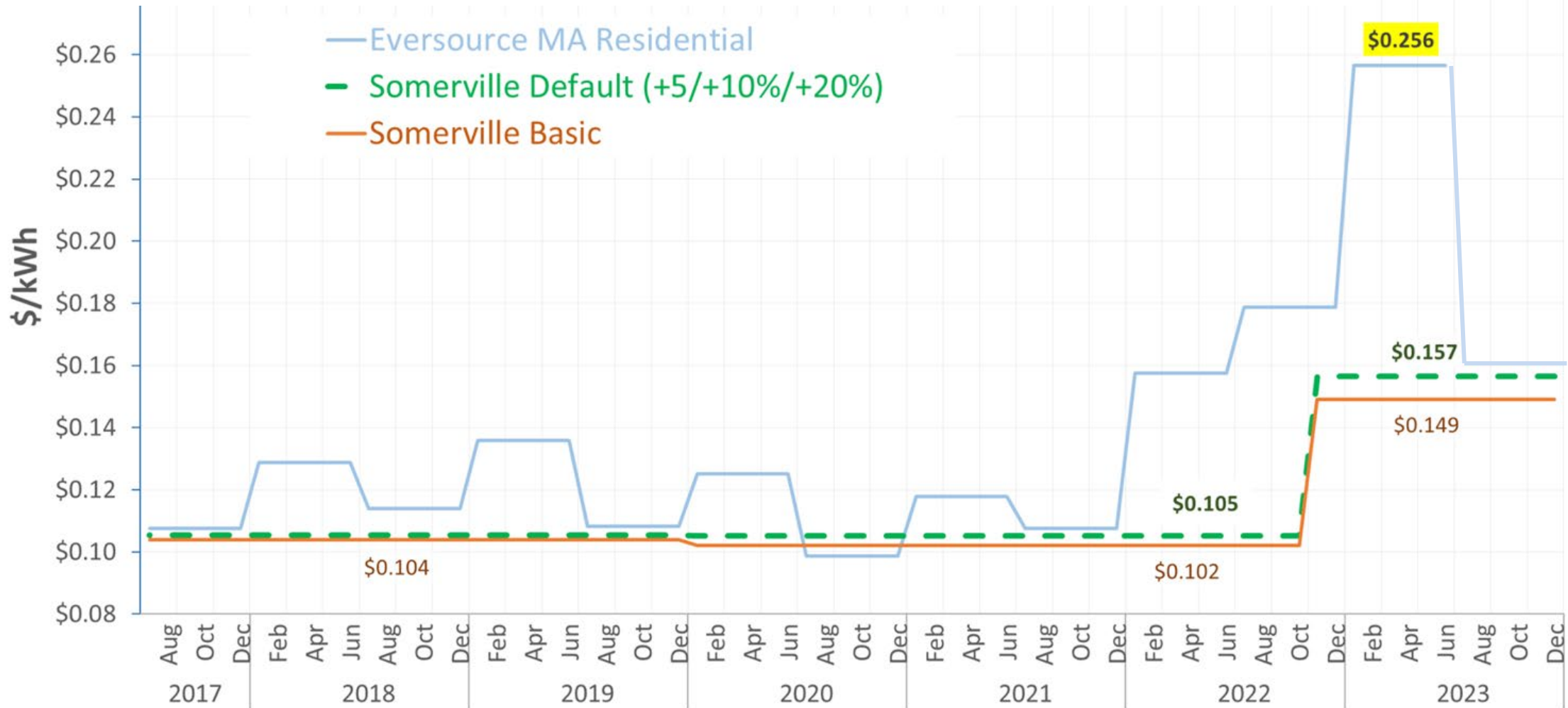
25 Towns Surveyed, 2,604 responses



25 Towns Surveyed, 2,604 responses



Example: Somerville Community Choice



Disclaimer: Savings cannot be guaranteed, because utility Basic Service prices change every six months for residential customers

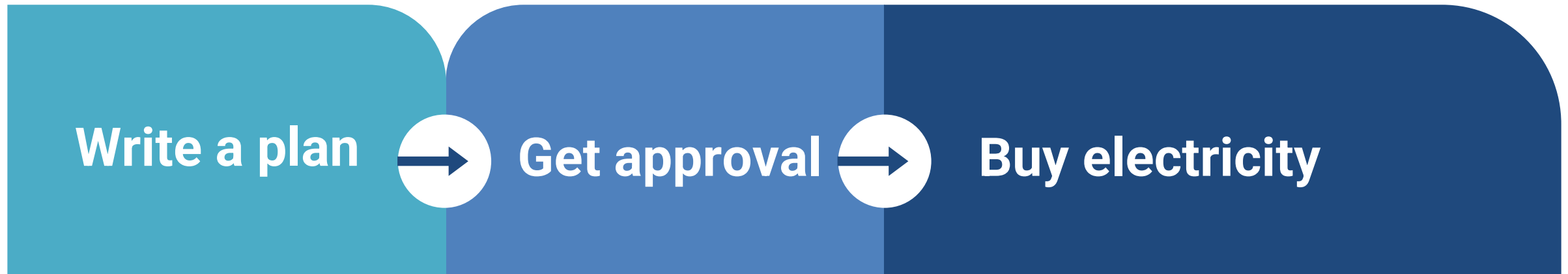


Community Power with Standard Power

- ❑ Stable competitive rates and choices that are popular with a wide range of customers
- ❑ Opt-out program bundles together eligible customers for savings
- ❑ Those currently on competitive supply are not eligible but can opt-in
- ❑ Electric assistance customers keep full benefits
- ❑ Work on local energy initiatives
- ❑ No customer contracts or fees to join or leave program
- ❑ No cost to the municipal budget



Community keeps decisions and savings local



When you work with our team



Meet our Dedicated Team!

StandardPower.com

Contact us:

- b.hayden@standardpower.com
- e.manns@standardpower.com
- r.polson@standardpower.com



Bob
Hayden



Emily
Manns



Ryan
Polson



Theresa
MacDowell



Mel
Almasian



Devon
Atwell

Timeline

Form Your Team

1. Appoint a Community Power Committee
2. Choose experienced SP to help plan and launch your program

Plan & Approve

3. Draft Community Power Plan with public input
4. Secure local approval of plan (Select Board and Town Meeting)

Regulatory

5. Submit Plan to Public Utilities Commission for approval. This approval step can be initiated prior to approval at Town meeting

Outreach + launch

6. Procure electricity supply
7. Implement public education and opt-out campaign
8. **Launch!** Eligible accounts that have not opted out are automatically enrolled

Manage + Monitor

9. Provide ongoing customer support, outreach, opt up campaigns, data management and analysis, planning, and more

